18 for 2018 Transformational Technologies Reshaping the World



Authored by:The Lux Research Analyst TeamWith analytics from:The Lux Intelligence Engine

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"What technologies will you be following in 2018 that have the greatest potential to transform the world over the next decade?" We posed this question to the Lux Research analyst team.

We also investigated the same question using our Lux Intelligence Engine (LuxIE) data platform.

Here is what we found

18 for 2018

Executive Summary: Top technologies Lux is following in 2018, using data from the Lux Intelligence Engine and analysts' insight

A ranking of the most important technologies to watch, given their potential to transform the world in the next decade



Machine Learning and Deep Neural Networks

30% annual increase in machine learning patents



3D Printing and Additive Manufacturing Lux expects 3D printing to be a \$20 billion market by 2025



Genome Editing

\$1.2 billion in VC funding to impact industries from food to health care



5G Networks

Over 70,000 patents set the stage for 5G network launches in 2018



Microbiome

Harnessing the power of microbes for nutrition, agriculture, and more

Solid-state Batteries Safer and better batteries, pursued by start-ups and giants like Toyota



Synthetic Biology

A recent \$275 million round for Ginkgo Bioworks highlights the potential



Smartwatches

Patents soar from near zero to over 23,000 in less than five years



Wireless Charging Here now for consumer electronics, with R&D pushing for EV uses



Materials Informatics Using IT and AI to break out of slow material development cycles



IoT Security Patents are up 13x as connected devices proliferate



Edge Computing When milliseconds matter, analytics can be local, not in the cloud



Energy Distribution System Monitoring Growing demand and renewables require tech to balance the grid



Polyethylene Furanoate (PEF)





Sugar Reduction

Over 162,000 patents to combat health ills from too much sugar

Neural Interfaces 17

Tech to read and stimulate the brain will see growing validation in 2018

Syngas and Power-to-Gas 18

Producing fuels from CO₂ to drive the energy transition

For each technology, in addition to its ranking, you'll find an overview, our data insights, and our opinion



An analyst-written summary of the technology, the affected industries, and a selection of highlighted companies.





The Lux Tech Signal is a composite score, combining data in patents, papers, and funding, plus our own proprietary data. It quantifies the progress of each technology, against a maximum innovation interest score of 100 (for details, see appendix).



The "Lux Take" section summarizes our analysis of each technology, while the "2018 and Beyond" section highlights what our analysts expect the future to hold.



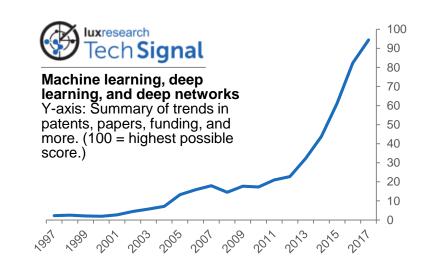


Machine Learning and Deep Neural Networks

- **Description:** Training a machine so that it has the ability to interpret and derive insights from new data generated in the future key techniques include deep learning and artificial neural networks.
- IndustriesMachine learning affects almost every single industry, rangingAffected:from agriculture to automotive to pharmaceuticals and retail.
- Highlighted Companies:

5

<u>H2O.ai</u> (Lux Take: *Positive*) has a machine learning platform that's made inroads with many on the Fortune 500 list; also watch massive efforts by the likes of Google, Microsoft, IBM, and Apple.



Data highlights:



During the past decade, machine learning has had a remarkable rise: patents filed have grown by more than 30% annually, and academic papers by 13%.

• **The Lux Take**

Machine learning can derive insights from vast amounts of multidimensional data, something that humans are not capable of, meaning it can not only help optimize operations, but also enable some previously unseen products and applications, as well as new business models. Although today IT uses get the most attention, machine learning's impacts will reach into many industries.

2018 and Beyond



We expect to see more widespread adoption of machine learning in the non-IT sector in 2018, as return on investment is proven out. Clients should keep an eye out for announcements of acquisitions and partnerships that involve large non-IT companies.

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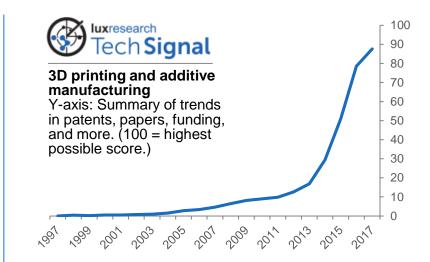


3D Printing and Additive Manufacturing

Description: 3D printing is a manufacturing method to build up components layer by layer, based on digital design data.

IndustriesAerospace and defense applications have been early adopters,Affected:but automotive and medical are also innovating here, along with
longer-term disruption for chemicals and materials.

HighlightedFormlabs(Lux Take: Positive) provides desktop professionalCompanies:stereolithography 3D printers; ecosystem as a whole is showing
dramatic growth, from GE to HP to BASF to specialist providers.



Data highlights:



Ratio of academic papers to patents in 3D printing, showing how **companies** of all sizes are in a heated **3D printing IP-filing race**.

• **The Lux Take**

3D printing has the potential to produce parts that are better, cheaper, and that have a lower environmental footprint. Although 3D printing was once limited to prototyping and tooling, it is now increasingly making end-use parts and products, thanks to better materials, hardware, software, and business

6 models.

2018 and Beyond



Lux expects 3D printing to be a **\$20 billion market by 2025**, with end use part production being one of the fastest growing segments. We also expect to see more FAA- or FDA-approved 3D printable materials, and more integrated offerings from material suppliers. © 2018 Lux Research, Inc. Copyright strictly enforced



Genome Editing

- **Description:** Using genetic tools like TALENs and CRISPR to make specific changes to a cell's DNA.
- IndustriesAgriculture, pharmaceuticals, consumer products, chemicals andAffected:materials, health care.
- Highlighted
Companies:Benson Hill Biosystems
(Lux Take: Strong Positive) is developing
a gene discovery platform that uses machine learning; other
players include Caribou Biosciences, CRISPR Therapeutics,
Monsanto, Syngenta, Precision Biosciences, Cibus, and more.

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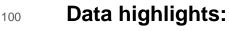
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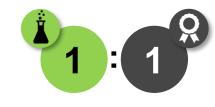
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Genome editing, including CRISPR and TALENS Y-axis: Summary of trends in patents, papers, funding, and more. (100 = highest possible score.)





Number of academic papers is about equal to patent publications, **highlighting key role of both academia and industry in innovation**.



Firms related to genome editing have raised more than \$1.2 billion in funding, 40% of which came in 2017.

• **The Lux Take**

Genome editing has the ability to impact every major life science industry, promising advances like cancer cures and more nutritious crops. Unlike transgenic approaches, genome editing can be faster, cheaper, and offers an easier regulatory path. Its impacts will be felt everywhere, from food to health.

2018 and Beyond ->

Clients should expect initial clinical trials of gene therapies developed using CRISPR to begin in 2018, led by cancer therapeutics. In agriculture, consumer-relevant traits like reduced gluten and increased lycopene content will be most relevant – watch for the reception of genome-edited "Arctic Apples" to gauge how consumers will view the technology.

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5G Networks

Description: Fifth-generation mobile network technology spanning new devices, 5G-enabled business models, as well as operators and companies supporting and developing 5G-related innovations.

IndustriesElectronics and IT will be key beneficiaries, but expect impact toAffected:span from automotive to energy to retail to diversified industrials.

HighlightedTaoglas(Lux Take: Positive) makes 5G IoT antennas; other keyCompanies:players include Verizon, Telia, Deutsche Telekom, AT&T, Nokia,
Huawei, Ericsson, Samsung, ZTE, Intel, Qualcomm, and Cisco.

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5G networks Y-axis: Summary of trends in patents, papers, funding, and more. (100 = highest possible score.)





Patents applications and grants referring to 5G networks, led by likes of Samsung Electronics, Intel, Qualcomm, and Verizon.



A boom in both patents *and* academic papers **puts 5G in the top 1% of all tech we track using Tech Signal.**

• **The Lux Take**

5G will be critical for internet of things (IoT) uses, with a mix of higher transfer rates, lower latencies, lower battery consumption, higher signal reliability, and support for more simultaneously connected devices – but standards and rollout may be painful, and partnerships and product launches are still needed.

2018 and Beyond



The first publicly available 5G networks are coming: Telia is launching the first public 5G live network in Europe with Ericsson and Intel, and Verizon plans to soft-launch 5G in 2018. Moreover, Verizon and Intel are working on developing 5G systems-on-a-chip (SoCs) that could soon make their way into next-generation mobile devices.

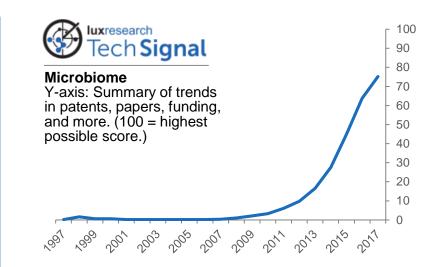


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Microbiome

Description: Microbes (and their genes) that can be used as ingredients, therapeutics, and diagnostic tools across a wide range of industries.

- IndustriesAgriculture, consumer products, health care, and theAffected:pharmaceutical industry.
- Highlighted
Companies:Ganeden
makes functional ingredients for foods, beverages,
livestock, and personal care (Lux Take: Strong Positive). Also
watch the likes of Novozymes, Danone, Day Two, and Unilever.



Data highlights:



Ratio of academic papers to patents in the microbiome, highlighting the stage of fundamental research is still very much alive here.

• **The Lux Take**

Consumers are more frequently seeking microbiome-focused products and services, and academic research is reaching a critical mass in understanding the impacts of microbes on a number of diseases. This technology area has the potential to unlock a new layer of personalization across food, personal care products, and medicine.

2018 and Beyond



Improved understanding of how microbial communities contribute to (or detract from) human health, enabling the development of tools to manipulate the microbial communities, to drive things like increased crop yields, improved livestock health, and reduced diabetes.© 2018 Lux Research, Inc. Copyright strictly enforced



Solid-state Batteries

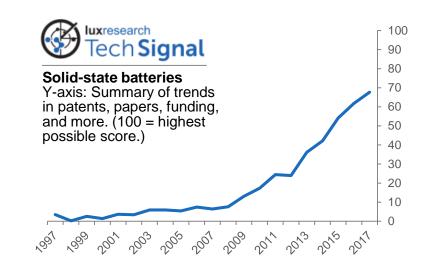
Description: New, safer, higher-energy battery chemistry that replaces conventional liquid electrolytes with solid materials.

IndustriesAutomotive as well as consumer electronics, with possibleAffected:impacts to energy utilities and oil and gas incumbents.

Highlighted Companies:

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<u>Ionic Materials</u> (Lux Take: *Strong Positive*) develops solid polymer electrolytes for solid-state batteries. Incumbents to watch for their emerging work on solid-state batteries include Panasonic, Toyota, Bosch, and Volkswagen.



Data highlights:



Patent publications referring to solid-state batteries **exceeded 1,000 per year for the first time in 2017,** with Toyota Motor leading the way.

• **The Lux Take**

Solid-state batteries are the only next-generation battery technology that currently has traction in the energy storage space. Despite challenges in cost and manufacturing, they are the industry's best chance at displacing incumbent lithium-ion batteries with something that is higher-energy, safer, and potentially lower cost – but they will take time to commercialize.

2018 and Beyond



Solid-state batteries are approaching market introduction. Toyota is planning to use solid-state in 2020, and Samsung plans to introduce such batteries in its devices within the next two years. The latter should lead to announcements of production capacity in 2018. © 2018 Lux Research, Inc. Copyright strictly enforced

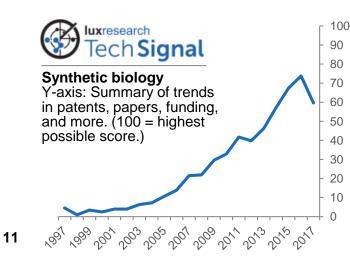


Description: Technologies to create new organisms – including microbes and plants – with valuable capabilities for various applications.

IndustriesChemicals and materials, consumer products, food & beverage,Affected:agriculture, and pharmaceuticals.

Highlighted Ginkgo Biowork Companies: high-throughput Zymergen (Lux

<u>Ginkgo Bioworks</u> (Lux Take: *Positive*) develops an automated, high-throughput platform for engineering microbial strains. <u>Zymergen</u> (Lux Take: *Positive*) is worth watching for its work using robotics and machine learning to engineer microbes.



Data highlights:



The rate of **patent publications per year has increased 7x during the past decade**, albeit from a smaller base than papers.



Ginko Bioworks' recent Series D, including money from **Y Combinator, General Atlantic, and Bill Gates**.

• **The Lux Take**

Synthetic biology companies have been well-funded during the last two years, with notable deals including Ginkgo Bioworks' \$275 million Series D. The new leaders here are developing technologies to accelerate organism development timelines, bringing them to commercial relevance faster.

2018 and Beyond

2017 not only saw continued funding, but also new partnerships highlighting new target markets, such as microbiome development for agriculture and medical applications. We expect to see progress with these new applications, as well as other new target markets in 2018.



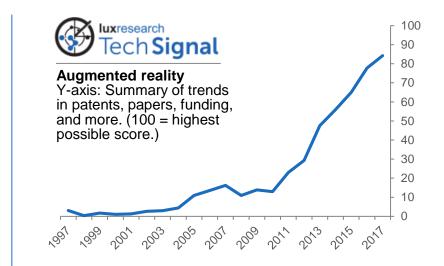
Description: AR is any digital content that is placed over the real world to inform or enhance the viewer's experience.

IndustriesConsumer products, oil and gas, transportation and logistics,Affected:health care, agriculture, aerospace and defense, and more.

Highlighted Companies:

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Vuzix (Lux Take: *Wait and See*) develops smart glasses and video eyewear for enterprise uses. Others to watch include Atheer, Ubimax, Daqri, Apple (via ARKit), Google (via ARCore), Lumus Vision, and Vuforia.



Data highlights:



Funding going into AR has exceeded \$4.4 billion, led by <u>Magic Leap</u>'s raise of more than \$1.5 billion across various rounds.

2018 and Beyond



Expect to see more widespread use of AR in the enterprise with its incorporation into enterprise tasks such as remote assistance, maintenance, assembly, quality control, and prototyping and design.

• **The Lux Take**

AR has proven ROI in the enterprise, especially with complex tasks where a human operator is necessary. It is also emerging on the consumer end, with use cases like allowing a more engaging automotive sales and marketing experience, as well as finding its place in some products such as BMW's new 7-Series luxury vehicles.



Smartwatches

- **Description:** Mobile wrist-worn devices offering connectivity and sensors with touchscreen displays, and sometimes acting as a proxy for smartphones.
- IndustriesConsumer products, electronics and IT, health care,Affected:pharmaceutical, and retail.

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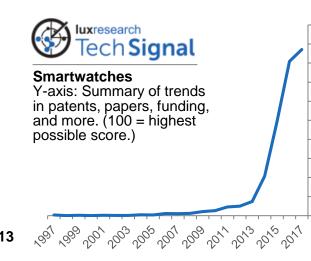
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Highlighted
Companies:A wealth of companies are innovating in the space, including
AliveCor, Apple, Fitbit, Fossil, Huawei, LG, Polar, Samsung,
Sony, Xiaomi, Garmin, Google, Amazon, and Qualcomm.



Data highlights:



Smartwatch innovation has been largely patent-driven, going from near zero to more than 23,000 in just five years.



Since 2013, a very strong rise in innovation interest **puts smartwatches in the top 1% of all we track using Tech Signal.**

• **The Lux Take**

Smartwatches continue to incorporate new capabilities in enterprise, consumer, and medical applications. These can be new sensing capabilities, such as blood pressure monitoring, or the ability to connect to the large IoT ecosystem, integrating with the connected home and car.

2018 and Beyond



Smartwatches used to focus on notifications and fitness tracking, but are finding their way into other uses like medical heart rate evaluations and clinical studies. These applications are enabled by improvements to existing sensors and the analytics used to process the data. As costs decrease and functionality is added, adoption will increase.



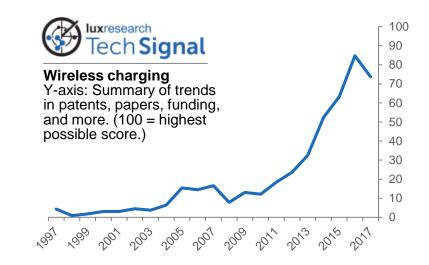
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Wireless charging

Description: Charging batteries without plugging in, for everything from small consumer electronics to electric vehicles.

IndustriesAutomotive, consumer products, electronics and IT, energy andAffected:utilities, oil and gas.

Highlighted
Companies:Solace Power (Lux Take: Wait and See) makes wireless charging
systems using resonant capacitive coupling. Larger players to
watch include Apple, Samsung, Qualcomm, Nissan, and Daimler,
as they look to impact electronics and automotive applications.



Data highlights:



Innovation in wireless charging is seeing activity in both papers and patents, with rate of papers per year increasing twofold during the past decade.

• **The Lux Take**

Wireless charging is being applied already for small devices like smartphones. Meanwhile, developers are working on applying the technology for electric vehicles, with a dream of charging on the fly so that vehicles will have nearinfinite ranges given the right infrastructure – though this dream vision is far from coming to fruition.

2018 and Beyond



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Significant market adoption in electronics, while automotive OEMs will invest in development of wireless charging for parking lots. Look for milestones in new product releases, standards work, and more demonstrations. © 2018 Lux Research, Inc.



Materials Informatics

Description: Applying data science and artificial intelligence methods to materials science and engineering to better understand the use, selection, development, and discovery of materials.

IndustriesR&D labs of materials developers, product manufacturers, and
academia will feel impact first. More broadly, it will impact
everything from automotive to health care to construction.

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HighlightedNutonian's (Lux Take: Positive) AI modeling platform for big data;Companies:as well as Citrine Informatics and IBM Accelerated Discovery Lab.

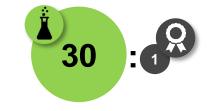


Materials informatics Y-axis: Summary of trends in patents, papers, funding, and more. (100 = highest possible score.)

Data highlights:



The number of materials informatics **papers per year has increased threefold** during the past decade.



Ratio of papers to patents in materials informatics, showing the field is still **ripe for fundamental technological advances**.

• **The Lux Take**

Materials informatics tools are beginning to disrupt the R&D and manufacturing spaces, accelerating materials and chemicals research and product development timelines, extracting additional value from existing experimental and computational data, and leveraging past R&D spending.

2018 and Beyond



Fundamental technological advances, as well as more prevalent investment: Piggy-backing off of machine learning advances more broadly, materials informatics start-ups will use research progress in AI for commercialization efforts. Expect more investments, increasing the number of start-ups in the field.



IoT Security

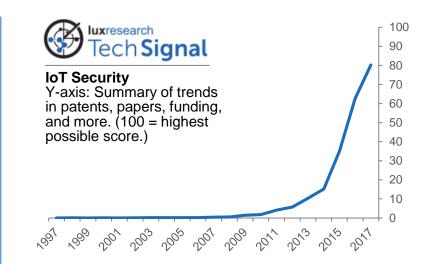
Description: Technologies and approaches for preventing, identifying, and addressing cyberattacks on internet of things (IoT) devices.

IndustriesEnergy and utilities, oil and gas, government, defense, andAffected:industrials are key stakeholders, as are electronics and IT.

Highlighted Companies:

16

Nozomi (Lux Take: *Positive*) offers cybersecurity for industrial control networks and has gained impressive traction; others include Symantec, Accenture, Cisco, Splunk, Stanford Secure IoT Project, IoT Security Foundation, and Online Trust Alliance.



Data highlights:



Just during the past three years, the number of papers and patents that touch upon **IoT security** have grown by 9x and 13x, respectively.

The Lux Take

Booming IoT deployments introduce a plethora of new attack surfaces that are particularly vulnerable, and poorly-secured cyber-physical systems have been the cause of numerous catastrophic and embarrassing attacks. Cybersecurity is a critical component of IoT stack optimization, and both IoT developers and IoT adopters are responsible for its effectiveness.

2018 and Beyond



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Today is still the Wild West of IoT security; consortia have yet to align the industry around standards, and problems continue to grow. Watch for the emergence of products that use novel security approaches like AI and blockchain. © 2018 Lux Research, Inc.



Technologies that can do analytics and derive insights **Description**: right where the data is generated, rather than by uploading data to the cloud for further analysis.

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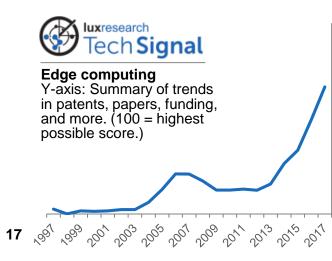
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Industries Automotive, aerospace and defense, electronics and IT, Affected: transportation and logistics, energy and utilities, and more.

Highlighted AlphalCs (Lux Take: *Positive*) simplifies AI chip design for gaming, **Companies**: IOT, and wearables; also see Graphcore, Coolfire Solutions, Neurala, and watch work by the likes of Google and Apple.



Data highlights:



Of all technologies we track using the Tech Signal, partly thanks to a recent boom in patents.



More patent publications related to edge computing than just five years ago, with leaders including the likes of IBM and Microsoft.

The Lux Take

Edge computing is being pushed by key trends including data privacy, current bandwidth limitations, and diverse experiences, plus latency: In our "herenow" world, it is not enough to do analytics on the cloud and derive insights later. In mission-critical uses, milliseconds make all the difference.

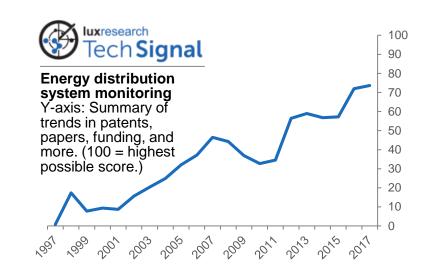
2018 and Beyond



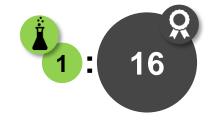
Introduction of initial products will continue as leading developers bring more edge computing offerings to market. Many of the companies mentioned here have released some preliminary architectures/solutions. These products will solidify over time, and lead to more mature offerings in the growing marketplace for edge computing.



- **Description:** Monitoring and intervening in the power grid for the purpose of optimizing the load.
- IndustriesEnergy and utilities, automotive, oil and gas, and the electronicsAffected:and IT industries.
- Highlighted
Companies:PXiSE
(Lux Take: Wait and See) makes fast-response control
systems for managing intermittent renewable generation. Larger
firms to watch include E.ON, P66, Singapore Power, BNP
Paribas, Engie, Total, Tennet, EDF, RWE, and Vattenfall.



Data highlights:



Patents dominate the innovation landscape here, with 16 patent publications for every one paper on this topic.

The Lux Take

18

With the steady increase of loads on the grid, like plug-in vehicles, and the strong growth of intermittent renewables, the limits to current grid resilience are approaching. Grid operators are searching for technology to stretch those limits without investing in additional hardware. Energy management services provide new business opportunities for utilities and oil and gas companies.

2018 and Beyond



2018 is the year where the first real solutions may appear for peer-to-peer electricity trading. Look for incidents indicating increasing stress on the grid and for initial offerings to clients (consumers or business) of demand-side management special rates. © 2018 Lux Research, Inc. Copyright strictly enforced



Polyethylene Furanoate (PEF)

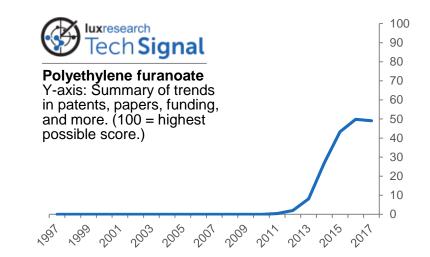
Description: Bio-based polyester with improved mechanical and barrier properties over incumbent polyethylene terephthalate (PET).

IndustriesConsumer products will be affected by PEF's development, with
implications for the chemicals and materials industry.

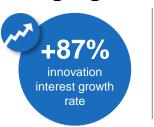
Highlighted Companies:

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Avantium (Lux Take: *Positive*) develops furanic building blocks for renewable chemicals and fuels, working with BASF via a joint venture called Synvina. Others to watch include Mitsui, DuPont, ADM, Corbion, and Origin Materials.



Data highlights:



PEF's five-year growth rate on our Tech Signal benchmark is an amazing +87% per year, in the same league of interest as blockchain and neural networks.

• **The Lux Take**

For a new material, PEF is well-primed for success. It has similar processing ability but improved properties over the commodity it aims to replace, PET. The most important factor in PEF's favor, though, is the vast support from brand owners: Coca-Cola, Danone, LEGO, and Nestle are some of the key players vested in this new plastic, often motivated by sustainability.

2018 and Beyond

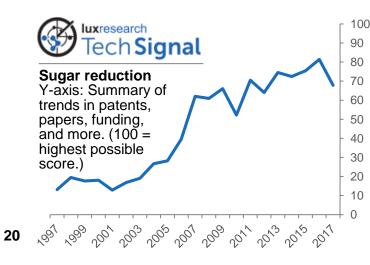


The first commercial-scale plant (a 50,000 tpa facility led by Avantium/BASF JV) for PEF's key monomer, FDCA, should come online by 2024. We anticipate further progress from other players in the space – Corbion and DuPont in particular. © 2018 Lux Research, Inc. Copyright strictly enforced

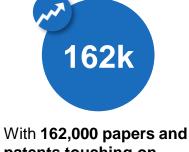


Sugar Reduction

- **Description:** Reduction and substitution of sugar (sucrose) within food and beverages.
- IndustriesConsumer products, food & beverage, agriculture, as well asAffected:chemicals and materials.
- Highlighted
Companies:Bonumose's (Lux Take: Positive) enzymatic technology platform
produces rare sugars from starch-based feedstocks. Others to
watch include Nestle, Coca-Cola, Cargill, Tate & Lyle, Ingredion,
PureCircle, GLG Life Tech, DouxMatok, Evolva, and Manus Bio.



• Data highlights:



patents touching on sugar reduction, the field has strong momentum.



During the past decade, the rate of yearly patents and research papers around sugar reduction have doubled.

• **The Lux Take**

Sugar consumption has increasingly been linked to ill health. Pressure from public health, government, and consumers alike has initiated a flurry of both short-term and long-term sugar reduction goals by many global consumer packaged goods (CPG) companies.

2018 and Beyond ->

Reducing and substituting for sucrose has been a decades-long effort. 2018 should be an exciting year in the pursuit of the holy grail of sugar replacements – look out for product launches from Nestle using its hollow-sugar crystals and Coca-Cola with its refined stevia, as well as scale-up progress from rising stars like Bonumose and DouxMatok.

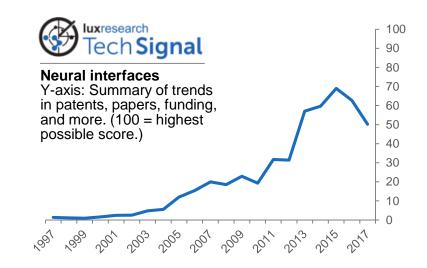


Neural Interfaces

Description: Neural interfaces are technologies to read and stimulate the brain, with potential to manage disease, enhance performance and wellness, and facilitate communications.

IndustriesConsumer products and health care are the two industries whereAffected:we expect to see neural interfaces' impact first.

HighlightedFisher Wallace(Lux Take: Positive) makes wearable electro-Companies:stimulation devices for treatment of depression, insomnia, and
anxiety. Larger players include GSK, Facebook, and Samsung.



Data highlights:



Ratio of academic papers to patents in neural interfaces, showing the **mix of ongoing research alongside the start of commercial traction**.

• **The Lux Take**

With increased focus on neurological health, recent advances in technology to understand how our brain works, and buy-in from pharma companies like GSK and less-expected giants like Facebook and Elon Musk, some of the promises associated with neural interface technologies will begin to

²¹ materialize in the not-too-distant future.

2018 and Beyond



Clients should watch for clinical validation of neural interfaces technologies; introduction of new, more diverse applications for neural interfaces; buy-in from more giants; and advancement of already-announced initiatives to commercialization. © 2018 Lux Research, Inc. Copyright strictly enforced

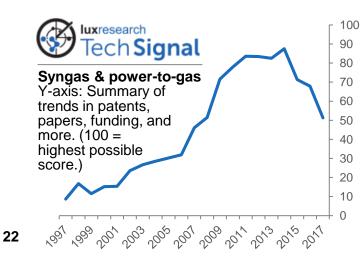


Description: Using hydrogen and CO₂ to produce chemicals and fuels.

IndustriesThe oil and gas, chemicals, and steel industries are among thoseAffected:most affected.

Highlighted Companies:

Dioxide Materials (Lux Take: *Wait and See*) develops catalysts for electrochemical conversion of CO_2 into fuels and chemicals. Meanwhile, larger companies to watch include Halder Topsoe, Mitsui, Covestro, Dow Chemical, Arcelor Mittal.



Data highlights:



Academic papers and patent publications touching on this area both **exceed 10,000 per year.**



The ratio of academic papers to patents is about 3:2, highlighting **innovation in both research institutes and companies.**

• **The Lux Take**

CO₂ utilization and carbon recycling (from waste) have steadily been gaining attention and are now on the verge of reaching first applications. They provide options for addressing some of the harder-to-solve issues in the energy transition, such as how to replace aviation fuels or chemical feedstock.

2018 and Beyond



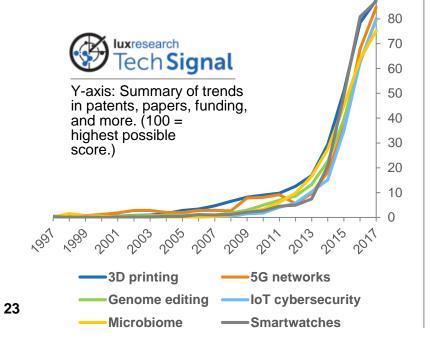
Expect new developments in electrochemistry for CO₂ and new syngas chemistry developments. Watch in particular for partnerships forming between the chemical industry and steel or waste companies (e.g., AkzoNobel might announce an investment in its partner Enerkem's site in the Port of Rotterdam).

18 for 2018

Outlook: Transformational technologies fall into three categories based on their maturity, Lux Tech Signal score, and analyst evaluation

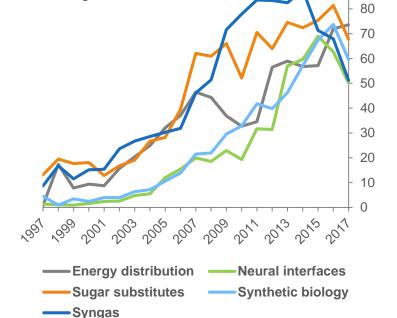
The current rock stars of innovation:

Rising stratospherically during the past few years, these are technologies where there is substance. A strategy for each of these technologies is a must-have for any company in relevant industries – but beware of strong competition and inflated expectations.



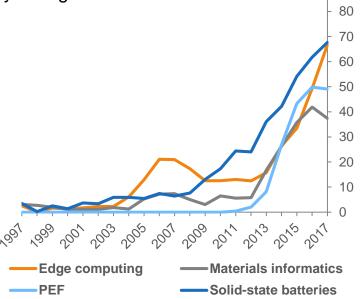
Hard problems that remain relevant:

These technologies continue to attract attention due to their massive potential impact, but have had a tough road to commercial impact so far. **Clients need to monitor closely at a minimum,** but maintain a portfolio approach, rather than make big bets, to manage risk.



Hidden gems:

A bit more under the radar, these technologies do not *yet* attract much innovation attention in absolute terms, but they are at the beginning of what could be a meteoric rise. **Companies should consider starting a program now** to stake out an early leadership position that could pay off big.



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Understanding the Lux Tech Signal (LTS)

OBJECTIVE, HOLISTIC MEASUREMENT

The Lux Tech Signal provides a holistic picture of how much innovation is happening in a given technology or product and how it changes over time, objectively and consistently measured by our composite score called "Innovation Interest."

ADVANCED ANALYTICS + ANALYST EXPERTISE

Lux analysts select, curate, and analyze a variety of datasets, ranging from public data such as patents to proprietary analyst-generated data. Custom-built software taps into our massive (and frequently updated) data lake, querying, processing, and combining results from these datasets into the overall measure of innovation interest.

A LEADING INDICATOR

Our analysts use the Lux Tech Signal to complement their expert evaluation in a number of ways, including identification of promising (or declining) technologies and validating/informing viewpoints on commercial prospects for different technologies.

Contact us to discuss how it might assist you and watch this webinar demonstrating the effectiveness of the LTS.



Lux Tech Signal (LTS) methodology

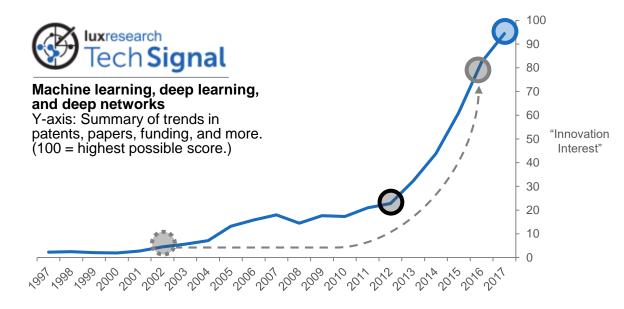
The Lux Tech Signal is based on our analysis of innovation data including:

- Patents
- Academic papers
- VC funding
- Government funding
- Lux proprietary data

The **Innovation Interest** score is calculated by analyzing multiple, diverse datasets weighted based on our evaluation of the role innovation sources play in each stage of commercial technology development; empirically tested and validated against real world historical data.

The maximum possible score is 100, indicating the highest observed rate of research, patenting, funding, etc.

EXAMPLE:



- Changes over time signal growing (or shrinking) innovation interest.
- Inflection points may point to commercial opportunities or challenges ahead.
- Current value indicates innovation maturity, distinguishing established technologies from those that are still emerging.

